



BOARD OF DIRECTORS

METROPOLITAN ATLANTA RAPID TRANSIT AUTHORITY

BUSINESS MANAGEMENT COMMITTEE

THURSDAY, MAY 28, 2026

ATLANTA, GEORGIA

MEETING SUMMARY

1. CALL TO ORDER AND ROLL CALL

Committee Chair Sarah Galica called the meeting to order at 9:30 A.M.

Board Members

Present:

Al Pond
Roderick Frierson
Valencia Williamson
Jennifer Ide
Sarah Galica
Elizabeth Bolton-Harris
Shayna Pollock
DeVon Hudson

Board Members

Absent:

Freda Hardage
Kathryn Powers
Russell McMurry
Jacob Tzegaegbe
Jannine Miller
Sagirah Jones
Ryan Loke

Staff Members Present:

Rhonda Allen
Paul Lopes
Ralph McKinney
Steven Parker
Larry Prescott
Duane Pritchett

Also in Attendance: Peter Crofton, Paula Nash, Jacqueline Holland, Tyson Morriw, Chinnette Cannida, Greg Patterson, Roydel Stewart, Stephany Fisher, Phyllis Bryant, Kenya Hammond and Tyrene Huff

2. APPROVAL OF THE MINUTES

Minutes from April 23, 2026 Business Management Committee Meeting.

Approval of the Minutes from April 23, 2026 Business Management Committee Meeting. On a motion by Board Member Williamson, seconded by Board Member Bolton-Harris, the motion passed by a vote of 7 to 0 with 7 members present.

3. RESOLUTIONS

Resolution Authorizing a Modification in Contractual Authorization for Professional Services for Investment Management, LOA L50288

Approval of the Resolution Authorizing a Modification in Contractual Authorization for Professional Services for Investment Management, LOA L50288. On a motion by Board Member Ide, seconded by Board Member Bolton-Harris, the resolution passed by a vote of 7 to 0 with 7 members present.

Resolution Authorizing Award of a Contract for MARTA Airport Ridership Awareness and Media Campaign, Price Proposal Number P600282

Approval of the Resolution Authorizing Award of a Contract for MARTA Airport Ridership Awareness and Media Campaign, Price Proposal Number P600282. On a motion by Board Member Bolton-Harris, seconded by Board Member Pond, the resolution passed by a vote of 8 to 0 with 8 members present.

Resolution Authorizing the Award of a Contract for Storage Expansion and Upgrade, IFB B50817

Approval of the Resolution Authorizing the Award of a Contract for Storage Expansion and Upgrade, IFB B50817. On a motion by Board Member Pond, seconded by Board Member Williamson, the resolution passed by a vote of 8 to 0 with 8 members present.

Resolution Authorizing a Modification in Contractual Authorization for the Renewal of ArcGIS Software Maintenance, RFPP P45386

Approval of the Resolution Authorizing a Modification in Contractual Authorization for the Renewal of ArcGIS Software Maintenance, RFPP P45386. On a motion by Board Member Pond, seconded by Board Member Bolton-Harris, the resolution passed by a vote of 8 to 0 with 8 members present.

Resolution Authorizing a Non-exclusive Revocable License Agreement with Crown Castle in the amount of \$428,098.00 for Continued Operation of a Cell Tower Located at 500 Plasters Bridge Road NE, Fulton County, Atlanta GA, MARTA Parcel D3113

Approval of the Resolution Authorizing a Non-exclusive Revocable License Agreement with Crown Castle in the amount of \$428,098.00 for Continued Operation of a Cell Tower Located at 500 Plasters Bridge Road NE, Fulton County, Atlanta GA, MARTA Parcel D3113. On a motion by Board Member Pond, seconded by Board Member Hudson, the resolution passed by a vote of 8 to 0 with 8 members present.

4. BRIEFING

Briefing - FY2026 3rd Quarter Financial Highlights and Financial Performance Indicators

Deputy Chief Financial Officer, Greg Patterson provided the committee with an overview of the FY2026 3rd Quarter Financial Highlights and Financial Performance Indicators.

5. EXECUTIVE SESSION

6. OTHER MATTERS

Letter of Intent for Commvault Airgap Cloud-Based Backup Solution Utilizing the General Services Administration (GSA) Contract (For Informational Purpose Only)

Letter of Intent for Salesforce Software Licenses Utilizing the General Services Administration (GSA) Contract (For Informational Purpose Only)

7. ADJOURNMENT

The Committee meeting adjourned at 11:36 A.M.

YouTube link: <https://youtube.com/live/YeU2nD3-VJs?feature=share>



Resolution Authorizing the Modification in Contractual Authorization for Professional Services For Investment Management, LOA L50288

Roydel Stewart
Sr. Director, Treasury

Business Management Committee
May 28, 2026

Background

- MARTA entered a three-year contract with Payden & Rygel on May 12, 2023 with an original value of \$1,590,000
- In May 2026, the interim General Manager executed the 5% contingency in the amount of \$79,500 bringing the contract value to \$1,669,500
- Payden & Rygel provides professional investment management of MARTA's reserve funds with the goal of generating above market returns while meeting risk and liquidity requirements
- The initial term of three years was meant to cover the period when the portfolios would have excess funds

Purpose for Modification

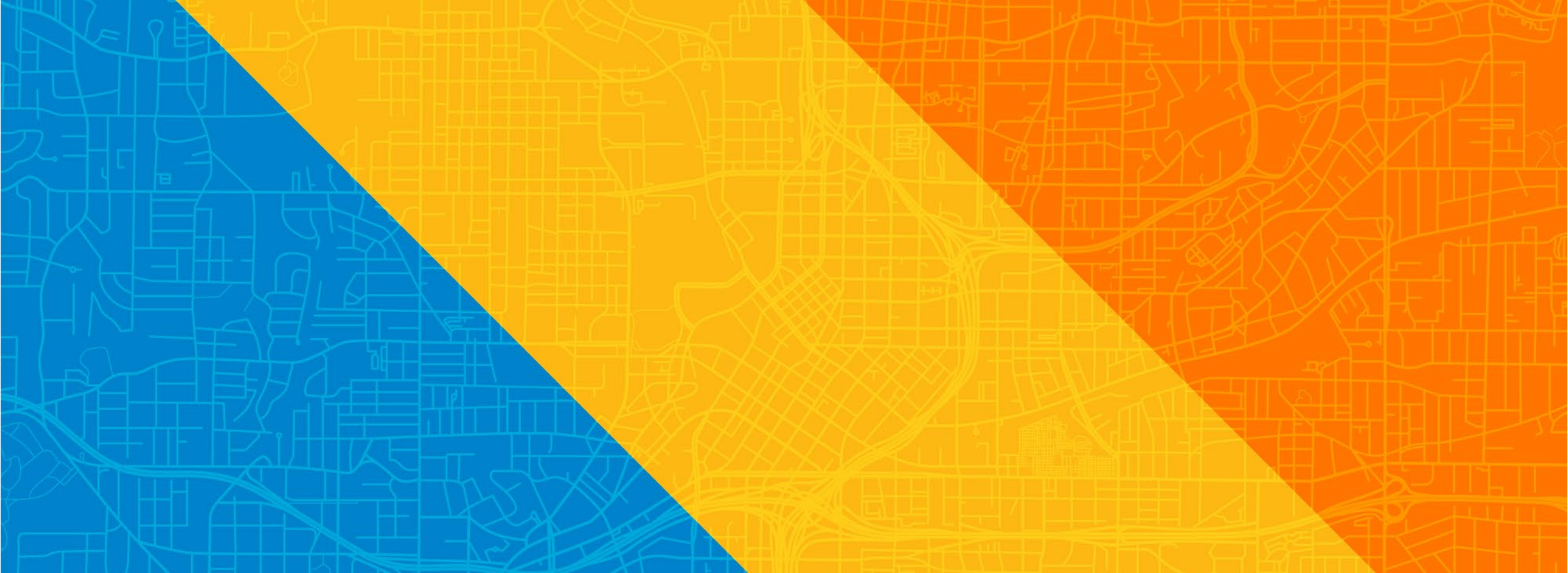
- Investment portfolio values have increased due to:
 - stronger inflows from sales tax and interest income
 - lower than anticipated outflows from the capital program
- Continued investment management is recommended to maintain liquidity for capital expenditure needs and maximize returns within MARTA's investment policy

Proposed Modification

- Extend the contract term for an additional three years
- Increase the contract value from \$1,669,500 to \$3,169,500
- Fees are included in the current budget
- Fees are calculated as a percentage of assets under management and deducted directly from the investment accounts
- Internal Audit is conducting the required price analysis

Requested Board Action

- Approve the Resolution authorizing the extension of contract L50288 for an additional three-year term
- Increase contract size to \$3,169,500



Thank You



**RESOLUTION AUTHORIZING THE MODIFICATION IN CONTRACTUAL
AUTHORIZATION FOR PROFESSIONAL SERVICES FOR INVESTMENT
MANAGEMENT, LOA L50288**

WHEREAS, on May 12, 2023, the General Manager entered into a Contract with Payden & Rygel for Professional Services for Investment Management, Letter of Agreement L50288; and

WHEREAS, the original contract value was \$1,590,000.00 for a three (3) year base term; and

WHEREAS, in May 2026, the Interim General Manager's 5% contingency in the amount of \$79,500.00 was requested; and

WHEREAS, MARTA staff has determined that it is in the best interest of the Authority to increase the contract value to provide for known changes and additions to the contract; and

WHEREAS, all contractual changes and additions for this modification will follow the Authority's procurement policies and guidelines; and

WHEREAS, an Audit from the Department of Internal Audit will not be requested as the fee structure remains unchanged; and

RESOLVED THEREFORE, by the Board of Directors of the Metropolitan Atlanta Rapid Transit Authority that the Interim General Manager/CEO or his delegate be, and hereby is, authorized to increase the authorization for Contract No. L50288 Professional

Services for Investment Management from \$1,669,500.00 to \$3,169,500.00.

Approved as to Legal Form:

Signed by:

Duane Pritchett

8DBDE040BE6E4A4...

**Interim Chief Counsel, Metropolitan
Atlanta Rapid Transit Authority**



***Resolution Authorizing the Award of a Single Source Contract for
MARTA Ridership Awareness & Media Campaign RFPP P600282***

Chinnette Cannida, Sr. Director of Marketing & Sales

May 28, 2026



Why Airport Advertising?

Location, Visibility, Impact.

- **Vendor: Clear Channel Airport**
- The new campaign will run from July 2026 to July 28.
- Hartsfield-Jackson is the world's busiest airport, with 100M+ annual passengers
- Domination placement located in the **Domestic Arrivals area.**
- High visibility for key MARTA messages for regular and special event travelers: **“Plane to the Train”, “Welcome to Atlanta / Let MARTA Drive” (i.e. FIFA World Cup, Super Bowl LX11)**



Atlanta Airport Domestic Arrivals Domination



Display includes **8 column wraps**
and **7 barrier wraps**.

Advertising Vendor: Clear Channel Airport

Contract Amount: \$429,531.44

Goals:

- **Continue to increase awareness** of MARTA as the go-to transit option for airport arrivals.
- **Continue to drive ridership** by highlighting convenience, affordability, and event access.

Key Metrics:

- **Monthly ridership** to/from the Airport.
- **Rider awareness** and satisfaction
- **Ridership trends** during major events and seasonal travel peaks.



May 2026 BMC Committee Meeting

Resolution Authorizing the Award of a Single Source Contract for MARTA Ridership Awareness & Media Campaign RFPP P600282

Contract Amount: \$429,531.44



Thank You



**RESOLUTION AUTHORIZING AWARD OF A CONTRACT FOR MARTA AIRPORT
RIDERSHIP AWARENESS AND MEDIA CAMPAIGN ,
PRICE PROPOSAL NUMBER P600282**

WHEREAS, the Authority's Office of Marketing and Sales has identified the need for MARTA Airport Ridership Awareness and Media Campaign, Request for Price Proposal Number P600282; and

WHEREAS, on February 23, 2026, the Metropolitan Atlanta Rapid Transit Authority duly sent the Request for Price Proposal to the Single Source Proprietor; and

WHEREAS, it is necessary to procure airport digital advertising campaign; and

WHEREAS, the Department of Internal Audit has performed a Price/Cost Analysis and determined the prices to be fair and reasonable.

RESOLVED THEREFORE, by the Board of Directors of the Metropolitan Atlanta Rapid Transit Authority that the Interim General Manager/CEO or his delegate be, and hereby is, authorized to execute a Single Source Contract on substantially the same terms and conditions as contained in the Request for Price Proposal Number P600282, between the Authority and Clear Channel Outdoor, LLC. d/b/a Clear Channel Outdoor, Airports Division, for the procurement of MARTA Airport Ridership Awareness and Media Campaign in the amount of \$429,531.44.

Approved as to Legal Form:

Signed by:

Duane D. Pritchett

80BDF040BF6E4A4...

Interim Chief Counsel
Metropolitan Atlanta Rapid Transit Authority



**Resolution Authorizing the Award of a
Contract for the Procurement of Storage
Expansion and Upgrade - IFB B50817**

Business Management Committee

May 28, 2026

Tyson Morris, AGM Technology / CIO

Department of Technology

Background

The IBM Storage system offers MARTA a reliable storage and backup solution that is suitable for both Enterprise and CCTV environments.

By investing in new storage hardware, we can address current storage requirements, vulnerabilities, and ensure compliance with our refresh cycle.

The enterprise storage capabilities encompass several critical areas, including:

- File Shares – Documents
- Business Application Data storage
- Disaster Recovery & High Availability
- 24/7 Technical Support

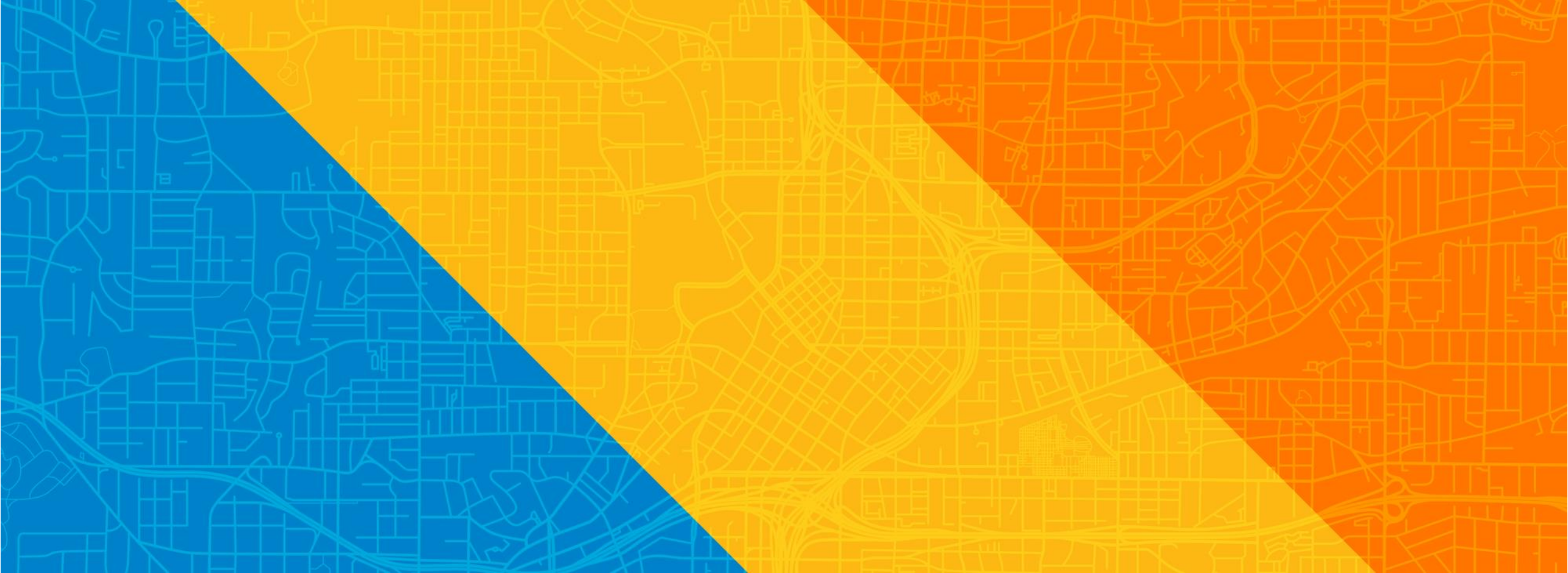


Financial Considerations

- 3 bids were received
- The lowest responsive and responsible bid was received by Data Storage Technologies Inc.(DBA Data In Science Technologies in the amount of \$563,674.33
- The 3-Year contract is funded with local Capital funds

Board Request

The Department of Technology requests that the Business Management Committee recommend to the full board the approval of the resolution authorizing the award of a contract for the Storage Expansion and Upgrade - IFB B50817 to Data Storage Technologies Inc. dba Data In Science Technologies, Inc. in the amount of \$563,674.33.



Thank You



**RESOLUTION AUTHORIZING AWARD OF A CONTRACT FOR
STORAGE EXPANSION AND UPGRADE, IFB B50817**

WHEREAS, the Authority's Department of Information Technology has identified the need for the Procurement of Storage Expansion and Upgrade, Invitation for Bids Number B50817; and

WHEREAS, on February 10, 2026, the Metropolitan Atlanta Rapid Transit Authority duly sent Notice of the Invitation for Bids to potential Bidders; and

WHEREAS, notice of the said Invitation for Bids was advertised in the local newspaper of the largest circulation in the Atlanta metropolitan area, once in each of the two weeks prior to opening bids; and

WHEREAS, all Bidders were given an opportunity to protest the bid instructions, specifications, and/or procedures; and

WHEREAS, on March 18, 2026 at 12:00 p.m., local time, three (3) bids were publicly opened and read aloud; and

WHEREAS, the lowest bid submitted by Data Storage Technologies Inc. dba Data In Science Technologies Inc., is responsive and responsible and the bidder is capable of performing the Contract.

RESOLVED THEREFORE, by the Board of Directors of the Metropolitan Atlanta Rapid Transit Authority that the Interim General Manager/CEO or his delegate be, and hereby is, authorized to execute a Contract on substantially the same terms and conditions as contained in the Invitation for Bids Number B50817, Procurement of Storage Expansion and Upgrade between the Authority and Data Storage Technologies Inc. dba Data In Science Technologies Inc., in the amount of \$563,674.33.

Approved as to Legal Form:

Signed by:

Duane Pritchett

**Interim Chief Counsel, Metropolitan Atlanta
Rapid Transit Authority**



**Resolution Authorizing a
Modification in Contractual
Authorization for the Renewal of
ArcGIS Software Maintenance
RFPP P45386**

Business Management Committee

May 28, 2026

Tyson Morris, AGM Technology / CIO

Department of Technology

Background

- MARTA's Geographical Information Systems (**GIS**) with Environmental Systems Research Institute, Inc. (**ESRI**)
- Esri software underpins **mission critical systems** including CAD/RMS, LPR/ALPR, service planning tools, and real-time transit information
- **Renewal is required annually** to maintain access to core ArcGIS Desktop, Enterprise, Online, extensions, and mobile applications
- Includes annual **maintenance** renewal and an **Esri Advantage Program** subscription
- This action will ensure **continuity of service** and support across all GIS-enabled departments

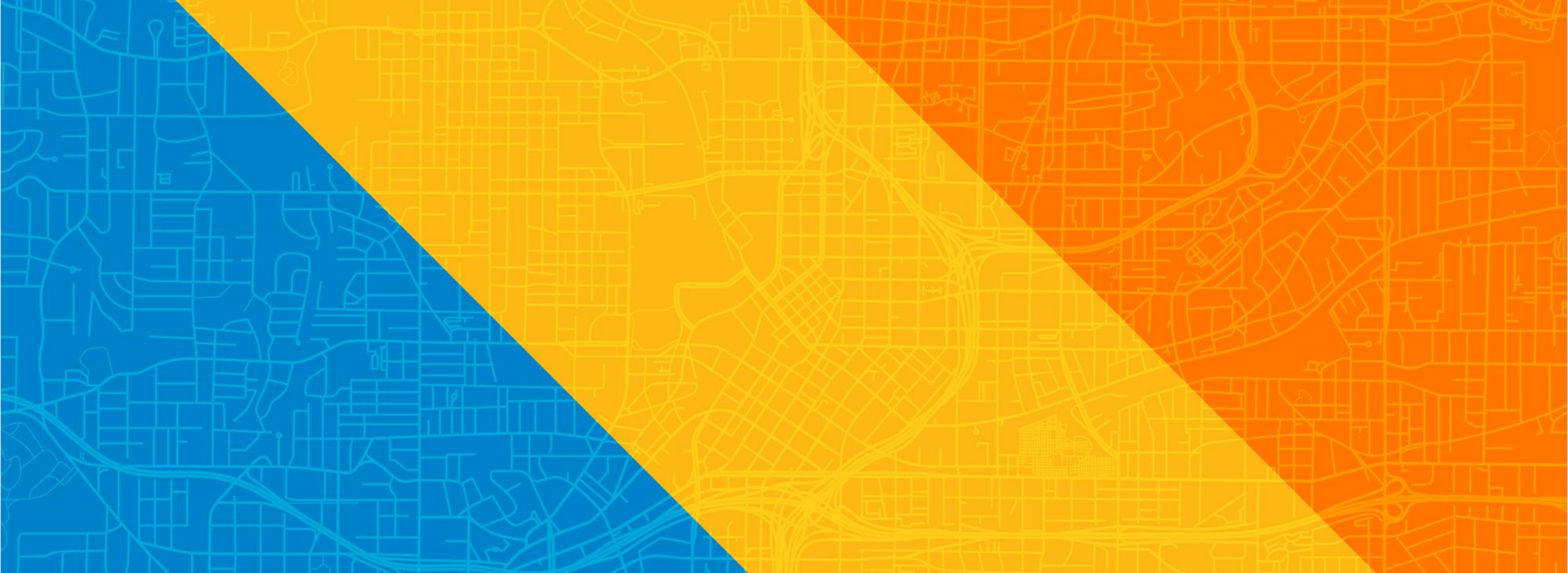


Financial Considerations

- Current Contract: \$298,029.86
 - Additional: **\$235,106.51**
 - Total Amount: \$533,136.37
-
- An audit was conducted and the price was found to be fair and reasonable
 - Costs will be covered with local operating funds

Board Request

The Department of Technology requests the Business Management Committee recommend to the full board the approval of the **Resolution Authorizing a Modification in Contractual Authorization for the Renewal of ArcGIS Software Maintenance - RFPP P45386** to Environmental Systems Research Institute, Inc. in the amount of \$235,106.51 raising the total contract amount to \$533,136.37.



Thank You



**RESOLUTION AUTHORIZING THE MODIFICATION IN CONTRACTUAL
AUTHORIZATION FOR THE RENEWAL OF ARCGIS SOFTWARE MAINTENANCE,
RFPP P45386**

WHEREAS, on August 24, 2020, the Authority entered into a Contract with Environmental Systems Research Institute, Inc. for the Renewal of ArcGIS Software Maintenance Support, Request for Price Proposals P45386; and

WHEREAS, in March 2021, a modification was executed to increase the contract value to \$69,849.32 and extend the contract term by one year; and

WHEREAS, in May 2021, a modification was executed to increase the contract value to \$87,614.32; and

WHEREAS, in September 2021, a modification was executed to increase the contract value to \$91,486.87; and

WHEREAS, in February 2022, a modification was executed to increase the contract value to \$137,634.82 and extend the contract term by twelve (12) months; and

WHEREAS, on May 11, 2023, MARTA's Board of Directors approved an authorization to increase the contract value from \$137,634.82 to \$298,029.86 and extend the contract term by three (3) years; and

WHEREAS, MARTA staff has determined that it is in the best interest of the

Authority to increase the contract value to provide for known changes and additions to the contract; and

WHEREAS, all contractual changes and additions for this modification will follow the Authority's procurement policies and guidelines; and

WHEREAS, the Department of Internal Audit has conducted a cost/price analysis and determined the price to be fair and reasonable.; and

RESOLVED THEREFORE, by the Board of Directors of the Metropolitan Atlanta Rapid Transit Authority that the Interim General Manager/CEO or his delegate be, and hereby is, authorized to increase the authorization for Contract No. P45386 Renewal of ArcGIS Software Support from \$298,029.86 to \$533,136.37.

Approved as to Legal Form:

Signed by:

Duane Pritchett

8DBDF040BE6E4A4

**Interim Chief Counsel, Metropolitan Atlanta
Rapid Transit Authority**



Resolution Authorizing a non-exclusive revocable License Agreement with Crown Castle in the amount of \$428,098.00 for continued operation of a Cell Tower located at 500 Plasters Bridge Road NE, Fulton County, Atlanta GA, MARTA Parcel D3113

Business Committee

May 28, 2026

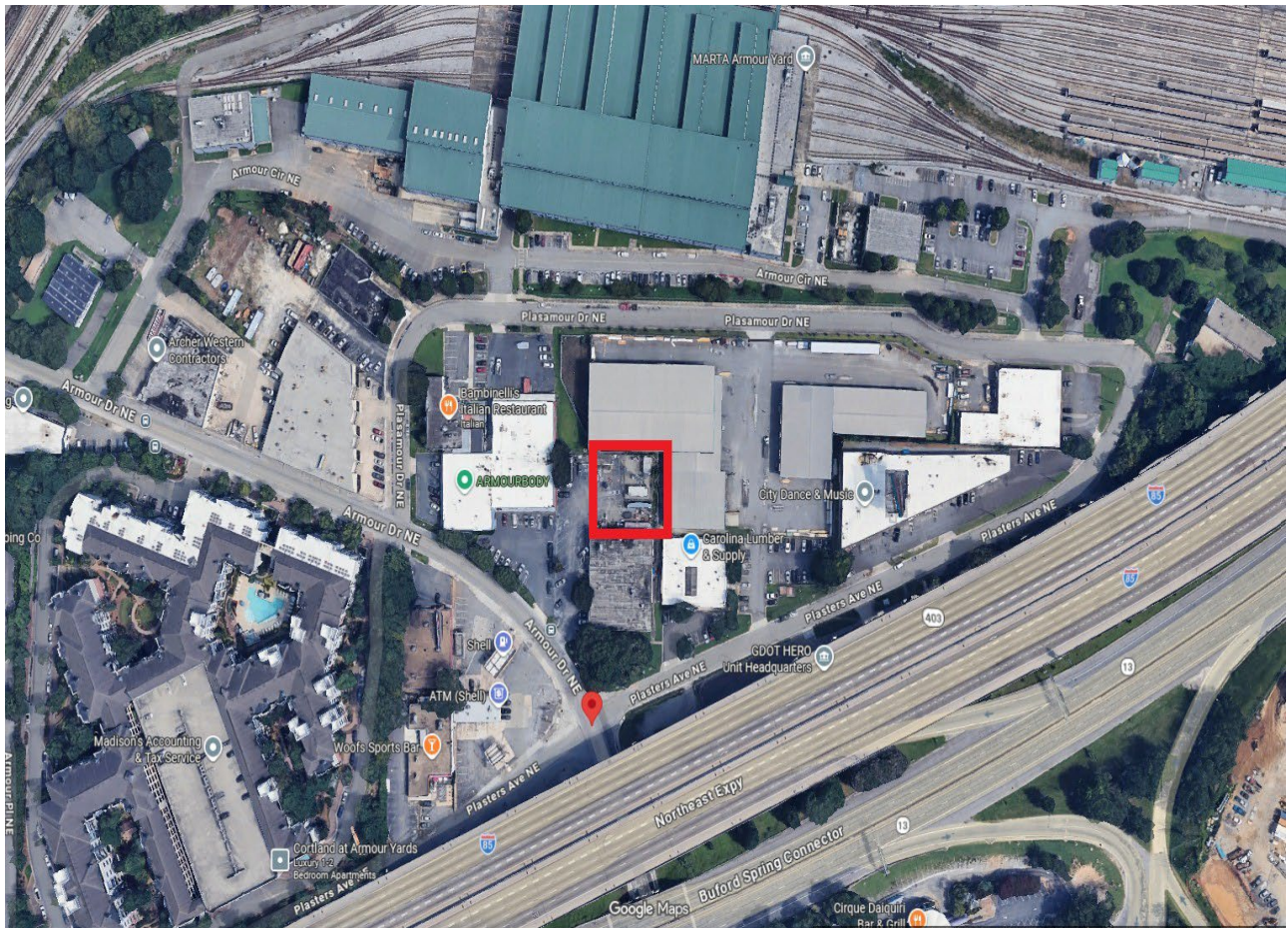
Paul Lopes

Chief, Operations and Urban Planning



Location Map 1

Proposed License Agreement – 500 Plaster Bridge Road, Atlanta, GA

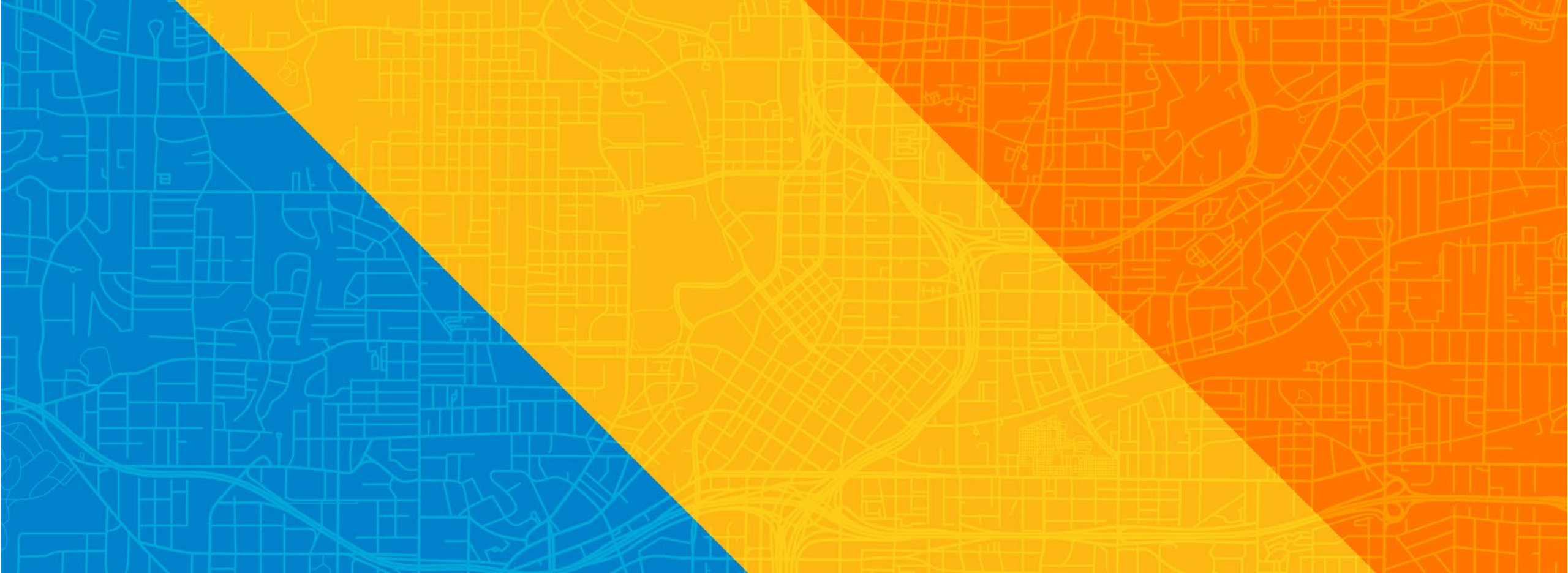


Transaction Overview

Purpose	<p>Bell South Mobility LLC and its successors had a cell tower at this location since 2001 under a prior lease agreement with MARTA. Crown Castle, as current owner of the Tower, wishes to continue operation after the Lease expires.</p> <p><u>500 Plaster Bridge Road NE, Atlanta, Fulton County, GA (adjacent to Armour Yard):</u></p> <ul style="list-style-type: none"> • MARTA Acquisition Parcel N131 and N133, MARTA Disposal Parcel D3113, Tax Id 17-0057-0002-017-8 • 2,700 square feet license area • 140-foot monopole with active antenna equipment at the 128-foot AGL centerline • Negotiated estimated value of license = \$428,098.00 • 43,350 sf was acquired from Carolina Lumber & Supply Company in July 2001 for \$1,142,294.66 • No Federal Interest
Property	MARTA Parcel D3113
Structure	License Agreement
Appraisal	Fair Market Valuation \$428,098.00
Term	5-Year Non-Exclusive Revocable
Acquisition History	N131/N131 – July 2001
FTA Interest	There is no FTA Interest

Request Approval of the Board

Resolution Authorizing a non-exclusive revocable License Agreement with Crown Castle in the amount of \$428,098.00 for continued operation of a Cell Tower located at 500 Plasters Bridge Road NE, Fulton County, Atlanta GA, MARTA Parcel D3113



Thank You



Resolution Authorizing a non-exclusive revocable License Agreement with Crown Castle in the amount of \$428,098.00 for continued operation of a Cell Tower located at 500 Plasters Bridge Road NE, Fulton County, Atlanta GA, MARTA Parcel D3113

WHEREAS, the Board of Directors (Board) of the Metropolitan Atlanta Rapid Transit Authority (MARTA) adopted on August 9th, 1982 a policy regarding the disposition of MARTA property rights; and

WHEREAS, Crown Castle has requested a non-exclusive, revocable License Agreement from MARTA in order to operate and maintain a cell tower; and

WHEREAS, the Board has determined that a non-exclusive, revocable License Agreement will not interfere with rapid transit system construction, operation or maintenance; and

WHEREAS, License Term for incidental use will be for sixty months or less; and

WHEREAS, Parcel D3113 has been valued for a total fair market license fee of \$428,098.00; and

RESOLVED THEREFORE, by the Board of Directors of the Metropolitan Atlanta Rapid Transit Authority that the General Manager/CEO or his delegate is hereby authorized to do all acts, perform all things, and execute on behalf of the Authority all instruments of conveyance, other instruments and agreements as necessary to effectuate the execution of a non-exclusive, revocable License Agreement for Parcel D3113 to Crown Castle in the amount of \$428,098.00, equal to the fair market value of the property rights.

Approved as to Legal Form:

Signed by:

8DBDF040BF6E4A4...

**Chief Counsel, Metropolitan Atlanta
Rapid Transit Authority**

Financial Highlights

Third Quarter Ended

March 31, 2026





FY26 Operating Actual vs Budget Highlights

March 31, 2026

Third Quarter Operations Summary Performance

March 31, 2026 (\$ in Millions)

	Actual	Budget	Variance	
	\$	\$	\$	%
Prior Year Carry Forward	8.8	8.8	0.0	0.0%
Net Revenues	484.8	470.4	14.4	3.1%
Net Expenses	534.6	479.3	(55.3)	-11.5%
Net Deficit	(41.0)	0.0	(41.0)	

COMMENTS

- YTD Net Revenues are favorable to budget by \$14.4M
- YTD Net Expenses are unfavorable to budget by (\$55.3M)
- YTD Net Deficit is (\$41.0M) compared to a balanced budget for the year

Third Quarter Operations Detailed Performance

March 31, 2026 (\$ in Millions)

	Actual	Budget	Variance	
	\$	\$	\$	%
SOURCES				
Prior Year Carry Forward	8.8	8.8	0.0	0%
Revenues				
Sales Tax	315.6	310.7	4.9	1.6%
Title Ad Valorem Tax	27.6	27.6	0.0	0.0%
Federal Assistance	66.3	65.2	1.1	1.7%
Passenger Revenue	54.0	51.4	2.6	5.1%
Lease Income	6.6	6.7	(0.1)	-1.5%
Station Parking	1.9	1.1	0.8	72.7%
Other Revenues	12.8	7.8	5.0	64.1%
Net Operating Sources	493.6	479.3	14.3	3.0%
Expenses				
Salaries and Wages	222.7	215.3	(7.4)	-3.4%
Overtime	38.3	28.3	(10.0)	-35.3%
Total Benefits	107.5	110.0	2.5	2.3%
Contractual Services	96.7	97.3	0.6	0.6%
Total Materials and Supplies	44.3	43.2	(1.1)	-2.5%
Other Non-Labor	50.8	41.2	(9.6)	-23.3%
Gross Operating Expenses	560.3	535.3	(25.0)	-4.7%
Less: Capital Charges	25.7	56.0	(30.3)	-54.1%
Net Operating Expenses	534.6	479.3	(55.3)	-11.5%

REVENUE COMMENTS – YTD sources are \$14.3M favorable

- Sales Tax revenue is favorable to budget by **\$4.9M** due the impact of inflation on prices
- Passenger Revenue is favorable to budget by **\$2.6M** due primarily to true-ups related to stored-value
- Other Revenue is favorable to budget by **\$5.0M** due to investment income exceeding budget by **\$3.3M** and Alternative Fuel Tax credit received from the IRS in the amount of **\$1.6M** in Feb-26

EXPENSE COMMENTS – YTD expenses are (\$55.3M) unfavorable

- Salaries and Wages are unfavorable to budget by **(\$7.4M)** due to lower than forecasted vacant position savings.
- Overtime is unfavorable to budget by **(\$10.0M)** due to absenteeism and special events
- Total Benefits are favorable to budget by **\$2.5M** primarily due to lower than forecasted Healthcare expenses
- Total Materials and Supplies are unfavorable to budget by **(\$1.1M)** due to higher bus maintenance and equipment rebuild costs
- Other Non-Labor expenses are unfavorable to budget by **(\$9.6M)** primarily due to third-party liability charges
- Capital Charges are unfavorable to budget by **(\$30.3M)** due to lower than forecasted expenses for capital projects.

Current Month Operations Summary Performance

March 31, 2026 (\$ in Millions)

	Actual	Budget	Variance	
	\$	\$	\$	%
Prior Year Carry Forward	5.2	5.2	0.0	0%
Net Revenues	51.5	48.5	3.0	6.1%
Net Expenses	66.6	53.7	(12.9)	-23.9%
Net Deficit	(9.9)	0.0	(9.9)	

COMMENTS

- Revenues are favorable to budget by **\$3.0M** for the month of March
- Expenses are unfavorable to budget by **(\$12.9M)** for the month of March
- Net Deficit is **(\$9.9M)** compared to a balanced budget for the month of March

Current Month Operating Detailed Revenues and Expenses

March 31, 2026 (\$ in Millions)

	Actual	Budget	Variance	
	\$	\$	\$	%
SOURCES				
Prior Year Carry Forward	5.2	5.2	0.0	0%
Revenues				
Sales Tax	34.3	31.4	2.9	9.1%
Title Ad Valorem Tax	3.0	3.1	(0.1)	-3.2%
Federal Assistance	7.4	7.2	0.2	2.8%
Passenger Revenue	4.5	5.5	(1.0)	-18.2%
Lease Income	0.8	0.4	0.4	100.0%
Station Parking	0.2	0.1	0.1	0.0%
Other Revenues	1.3	0.8	0.5	62.5%
Net Operating Revenues	56.7	53.8	3.0	5.5%
Expenses				
Salaries and Wages	26.2	24.4	(1.8)	-7.4%
Overtime	5.1	3.2	(1.9)	-59.4%
Total Benefits	15.0	12.3	(2.7)	-22.0%
Contractual Services	11.4	10.8	(0.6)	-5.6%
Total Materials and Supplies	4.5	4.8	0.3	6.3%
Other Non-Labor	7.0	4.6	(2.4)	-52.2%
Gross Operating Expenses	69.2	60.1	(9.1)	-15.1%
Less: Capital Charges	2.6	6.3	(3.7)	-58.7%
Net Operating Expenses	66.6	53.8	(12.8)	-23.8%

REVENUE COMMENTS – Monthly revenues are \$3.0M favorable

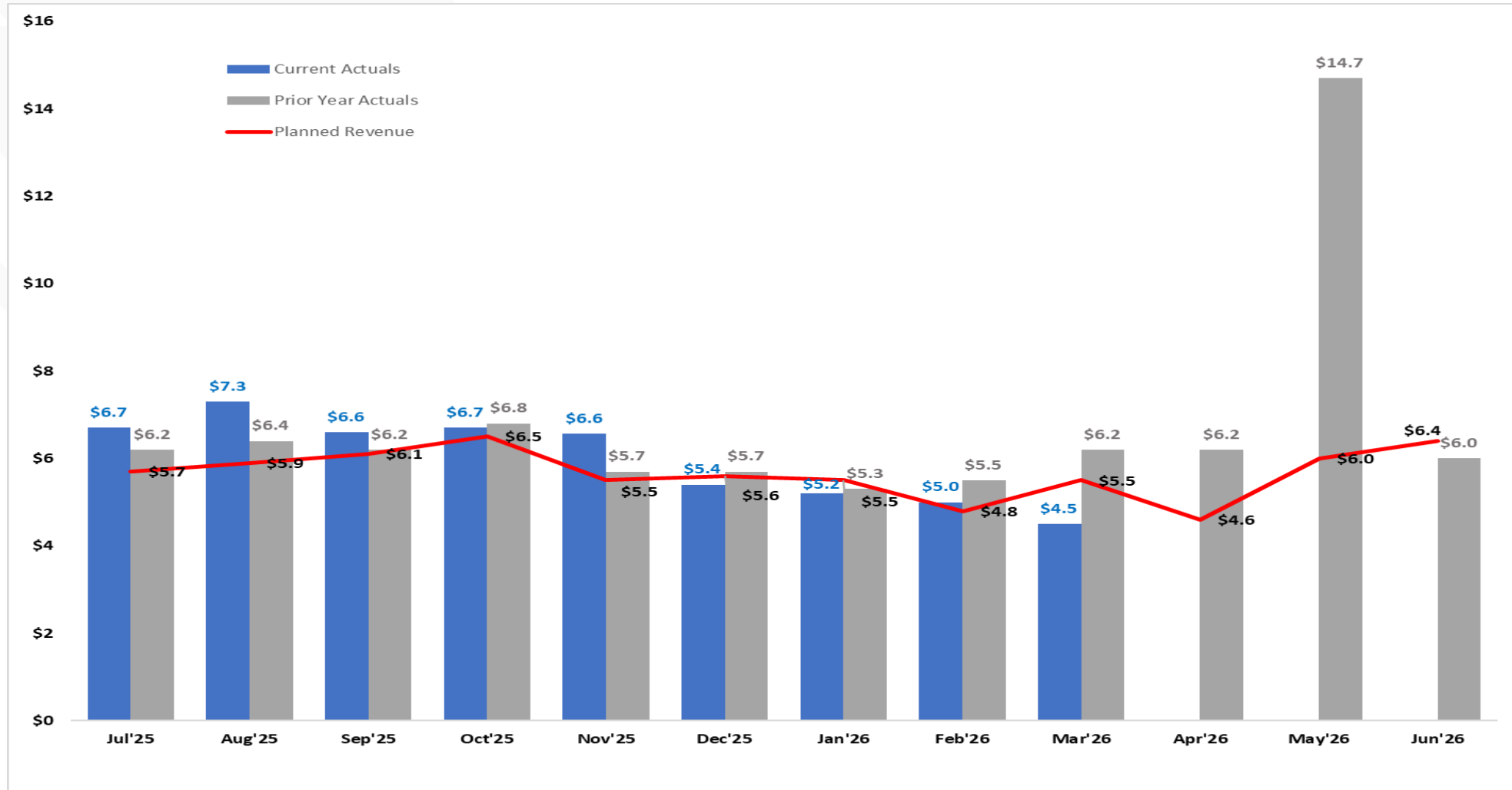
- Sales Tax continues to be strong and is favorable to budget for March by **\$2.9M** primarily due to inflation
- Passenger Revenue is unfavorable to budget by **(\$1.0M)** and starting to trend downward due to better Breeze implementation

EXPENSE COMMENTS – Monthly expenses are (\$12.8M) unfavorable

- Salaries and Wages are unfavorable to budget by **(\$1.8M)** due to lower than forecasted vacancy savings
- Overtime is unfavorable to budget by **(\$1.9M)** due to special events, vacancies and absenteeism
- Total Benefits are unfavorable to budget by **(\$2.7M)** due to higher than forecasted workers compensation expenses
- Other Non-Labor is unfavorable to budget by **(\$2.4M)** due to third-party liability expenses
- Capital Charges are unfavorable to budget by **(\$3.7M)** due to lower than forecasted expenses for capital projects

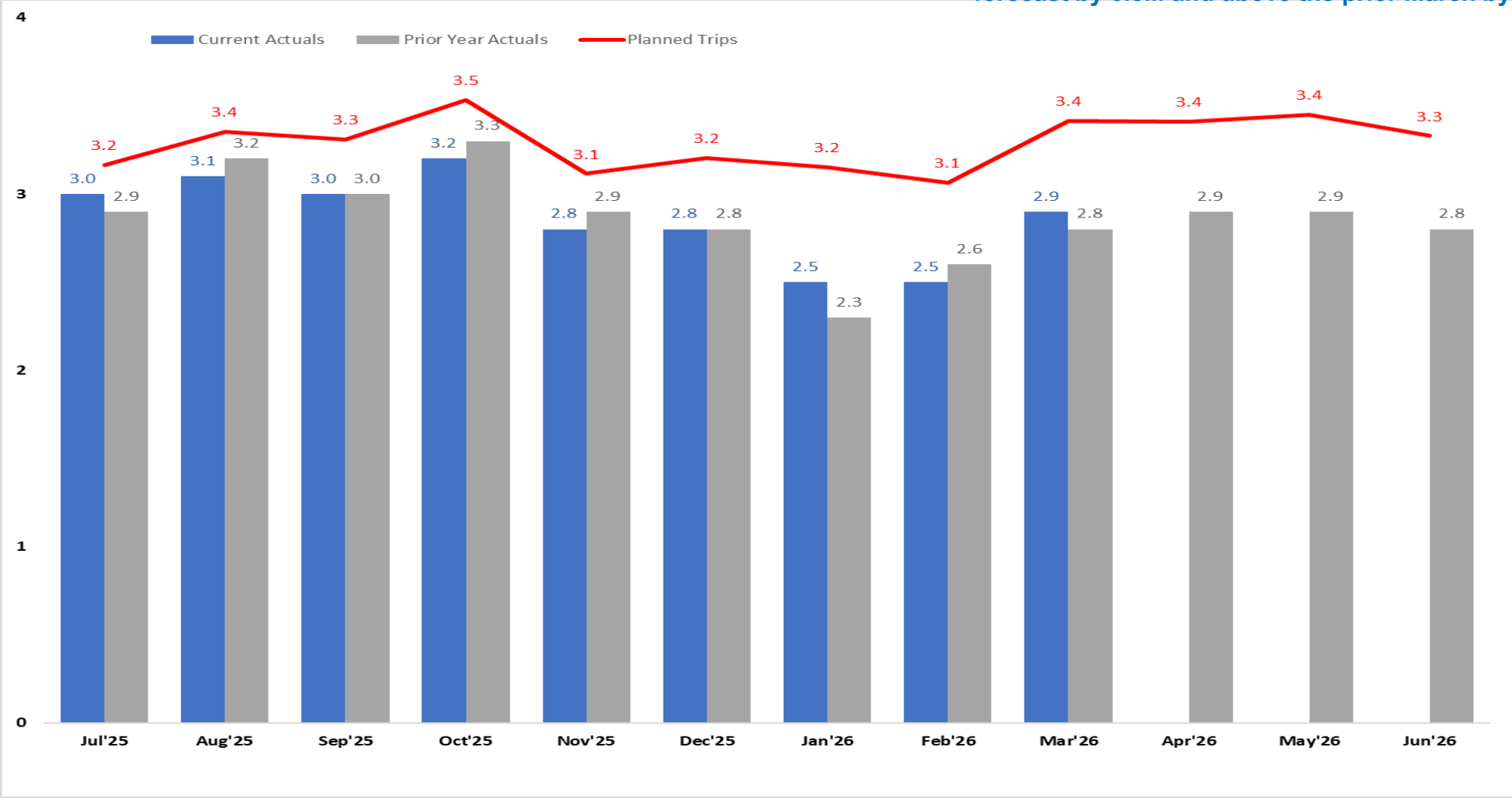
Passenger Revenues (millions)

March Passenger Revenues of \$4.5M fell short of the forecast by \$1M and was under the prior March by \$1.7M.



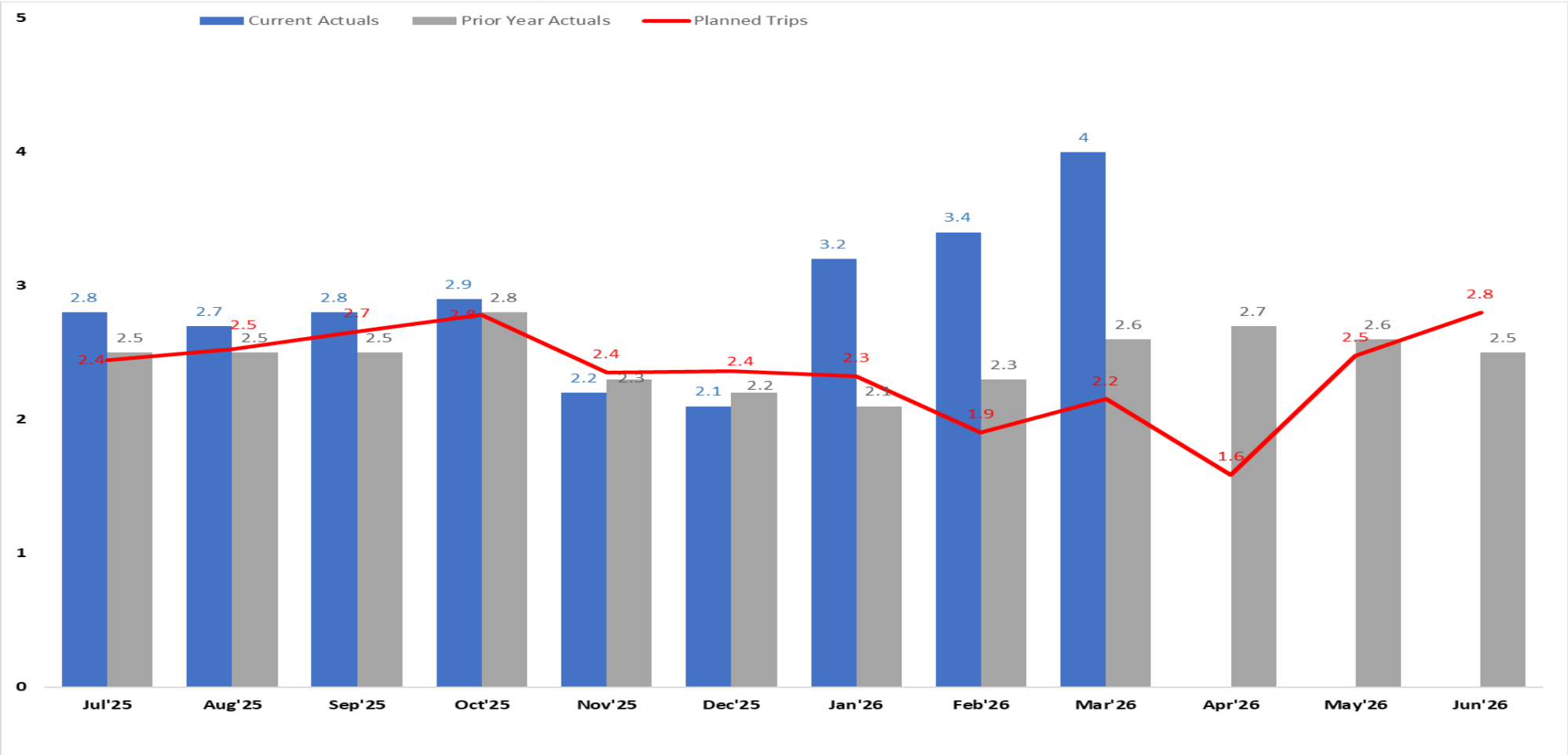
Bus Ridership (unlinked trips, millions)

March Bus ridership totaled 2.9M, falling short of the forecast by 0.5M and above the prior March by 0.1M.



Rail Ridership (unlinked trips, millions)

March rail ridership of 4.0M exceeded the forecast by 1.8M and also exceeded the prior March by 1.4M.





FY26 Capital Highlights

March 31, 2026



Capital Sources and Uses by Category – State of Good Repair (SGR)

Year-To-Date through March 31, 2026 (\$ in Millions)

		FY26 Actuals	Baseline Budget	Budget Variance	Budget Variance
Sources of Funds	Type	A	B	C= A-B	D= C÷B
Beginning Balance	Sources	200.0	163.0	37.0	22.7%
Sales Tax	Sources	186.0	182.3	3.7	2.0%
Federal/State Funds ¹	Sources	63.9	119.6	(55.7)	(46.6%)
Total - Sources of Funds		449.9	464.8	(15.0)	(3.2%)

		FY26 Actuals	Baseline Budget*	Budget Variance	Budget Variance
Uses of Funds	Type	A	B	C= B-A	D= C÷B
Facilities & Stations	Uses	37.1	71.0	33.9	47.8%
Maintenance of Way	Uses	2.0	22.4	20.3	90.8%
Non-Asset	Uses	28.3	65.0	36.8	56.5%
Systems	Uses	65.6	148.8	83.2	55.9%
Vehicles	Uses	33.4	113.5	80.2	70.6%
Subtotal - Uses by Asset		166.3	420.7	254.4	60.5%
Debt Service	Uses	112.5	124.8	12.3	9.9%
Total - Uses of Funds		278.81	545.50	266.69	48.9%

*Budget amounts are prorated for the number of months incurred and calculated on a straight-lined forecast.

¹Federal/State revenue lower than forecast due to project schedules including but not limited to the Bus Procurement and Better Breeze projects.

Top 10 Projects by Expenditures – State of Good Repair (SGR)

Year-To-Date through March 31, 2026 (\$ in Millions)

			FY26 Actuals	Budget Baseline	Budget Changes	Budget Current	Budget \$ Variance	Budget % Variance
#	Project Name	Category	A	B	C	D=B+C	E=D-A	F=E÷D
1	Automated Fare Collection 2.0	Systems	33.2	104.0	8.9	112.9	79.7	29.4%
2	Rail Station Rehabilitation	Facilities	22.5	49.8	0.0	49.8	27.3	45.2%
3	CQ400 New Rail Car Procurement	Vehicles	21.5	115.0	(28.0)	87.0	65.5	24.7%
4	CPMO (SGR)	Non-Asset	10.1	22.0	(3.0)	19.0	8.9	53.4%
5	GASB	Non-Asset	5.8	14.4	(2.4)	12.0	6.2	48.4%
6	Escalators Rehabilitation	Systems	5.7	15.0	1.5	16.5	10.8	34.7%
7	Operational Miscellaneous	Non-Asset	5.2	0.0	5.4	5.4	0.2	95.4%
8	Train Control Systems Upgrade	Systems	4.7	9.5	3.2	12.7	7.9	37.4%
9	Bus Procurement	Vehicles	4.4	24.0	0.0	20.4	15.9	21.7%
10	System-Wide Station Phone Upgr	Systems	4.2	12.0	0.0	12.0	7.8	35.2%
Subtotal - Top Projects			117.5	365.7	(14.3)	347.7	230.2	33.8%
Total - All Projects			166.3	560.9	0.0	560.9	394.6	29.6%

¹Paratrasit Vans did not submit a FY25 manual accrual. Expenditures are hitting FY26.

Capital Sources and Uses by Category – More MARTA – City of Atlanta

Year-To-Date through March 31, 2026 (\$ in Millions)

		FY26 Actuals	Baseline Budget	Budget Variance	Budget Variance
Sources of Funds	Type	A	B	C= A-B	D= C÷B
Beginning Balance (Including Reserves)	Sources	254.2	244.3	9.9	4.1%
Sales Tax ¹	Sources	54.4	53.3	1.1	2.0%
Federal/State Funds ¹	Sources	11.0	22.9	(11.8)	(51.8%)
Other Revenue	Sources	8.4	6.4	2.0	31.0%
Total - Sources of Funds		328.0	326.9	1.1	0.3%

		FY26 Actuals	Baseline Budget*	Budget Variance	Budget Variance
Uses of Funds	Type	A	B	C= B-A	D= C÷B
Expansion	Uses	42.6	111.0	68.5	61.7%
Total - Uses of Funds		42.6	111.0	68.5	61.7%

*Budget amounts are prorated for the number of months incurred and calculated on a straight-lined forecast.

¹Federal/State revenue lower than forecast due the Five Points Station Transformation schedules.

Top Projects by Expenditures – More MARTA – City of Atlanta

Year-To-Date through March 31, 2026 (\$ in Millions)

			FY26 Actuals	Budget Baseline	Budget Changes	Budget Current	Budget \$ Variance	Budget % Variance
#	Project Name	Category	A	B	C	D=B+C	E=D-A	F=E÷D
1	Five Points Station Transformation	Expansion	18.8	30.0	15.9	45.9	11.2	37.4%
2	MARTA Rapid A-Line	Expansion	18.2	40.6	11.0	51.6	22.4	55.2%
3	More MARTA Atlanta CPMO	Expansion	2.9	6.4	0.0	6.4	3.5	54.6%
4	MARTA Rapid Campbellton/Greenbri	Expansion	1.6	11.0	0.0	11.0	9.4	85.6%
5	Cleveland Ave/Metropolitan Pwky (A	Expansion	0.8	11.1	0.0	11.1	10.3	93.0%
6	Clifton Corridor (HCT)	Expansion	0.4	5.0	0.0	5.0	4.6	91.6%
7	Bankhead Platform Extension	Expansion	0.3	20.6	(8.0)	12.6	20.3	98.6%
Subtotal - Top Projects			43.0	124.7	18.9	143.6	81.7	65.6%
Total - All Projects			42.6	148.1	3.0	148.1	105.5	71.3%

Capital Sources and Uses by Category – More MARTA – Clayton County

Year-To-Date through March 31, 2026 (\$ in Millions)

		FY26 Actuals	Baseline Budget	Budget Variance	Budget Variance
Sources of Funds	Type	A	B	C= A-B	D= C÷B
Beginning Balance (Including Reserves)	Sources	294.7	286.3	8.4	2.9%
Sales Tax	Sources	27.3	26.7	0.5	2.0%
Federal/State Funds ¹	Sources	5.6	5.3	0.2	4.3%
Other Revenue	Sources	9.9	7.5	2.4	32.0%
Total - Sources of Funds		337.4	325.8	11.6	3.5%

		FY26 Actuals	Baseline Budget*	Budget Variance	Budget Variance
Uses of Funds	Type	A	B	C= B-A	E= C÷B
Expansion		2.0	26.5	24.5	92.6%
Total - Uses of Funds		2.0	26.5	24.5	92.6%

*Budget amounts are prorated for the number of months incurred and calculated on a straight-lined forecast.

¹Federal/State revenue lower than forecast due to Clayton County O&M Facility and Clayton County Justice Center project schedules.

Top Projects by Expenditures – More MARTA – Clayton County

Year-To-Date through March 31, 2026 (\$ in Millions)

			FY26 Actuals	Budget Baseline	Budget Changes	Budget Current	Budget \$ Variance	Budget % Variance
#	Project Name	Category	A	B	C	D=B+C	E=D-A	F=E÷D
1	CPMO Clayton County	Expansion	1.46	3.40	0.00	3.40	1.94	57.1%
2	MARTA Rapid Southlake	Expansion	0.17	9.01	0.00	9.01	8.83	98.1%
3	Clayton Multipurpose O&M	Expansion	0.14	5.00	0.00	5.00	4.86	97.2%
4	Justice Center Transit Hub	Expansion	0.10	3.63	0.00	3.63	3.52	97.2%
5	Clayton SR54 (BRT)	Expansion	0.10	3.00	0.00	3.00	2.90	96.7%
Subtotal - Top Projects			1.97	24.03	0.00	24.03	22.07	91.8%
Total - All Projects			1.97	26.44	0.00	26.44	22.07	91.8%



Thank You



2424 Piedmont Road, NE
Atlanta, GA 30324-3330

MEMORANDUM

DATE: May 28, 2026

TO: Board of Directors

FROM: Department of Technology

SUBJECT: UTILIZE GENERAL SERVICES ADMINISTRATION CONTRACT TO PROCURE
COMMVAULT AIRGAP CLOUD-BASED BACKUP SOLUTION

MARTA's Department of Technology has identified a need for Commvault Airgap Cloud-based services and is informing the Board of Directors of its intent to utilize the General Services Administration (GSA) contract through the Carahsoft Technology Corp Agreement for Cloud-related Services.

The proposed solution will provide MARTA with a comprehensive backup of all critical systems and applications. By storing these backups outside of our internal environment, we will enhance our disaster recovery capabilities. This approach is crucial for safeguarding our data and infrastructure in the event of system failures, cyberattacks, or other unforeseen disruptions.

The scope of services to be acquired through the GSA contract is designed to meet our operational needs and is planned for an initial term of 3 years. During this period, we expect to establish robust backup protocols that provide reliable access to our systems in times of crisis.

This procurement initiative will be funded through capital funds and comes with a projected budget of \$394,174.30. We are confident that this investment will greatly improve our resilience and operational continuity.

Director of Infrastructure & Prod

DocuSigned by:

E7F74E9968CB43B...



Memorandum

Date: May 20, 2026

To: Board of Directors

From: Charlie Jackson
Senior Director of Customer Experience Innovation

Subject: Utilize General Services Administration Contract to Procure Salesforce Software Licenses for eCRM

MARTA's Department of Customer Experience and Strategy has identified a requirement for Salesforce software licenses and is notifying the Board of Directors of its intent to utilize the General Services Administration (GSA) contract vehicle through the Carahsoft Technology Corp. agreement for the procurement of Salesforce software licenses.

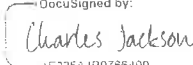
The proposed solution will provide MARTA with ongoing operations of the enterprise Customer Relationship Management (eCRM) system used hourly by the Customer Service Department to provide essential services throughout MARTA including engaging with thousands of customers monthly via phone, e-mails, texts, and social media contacts. The eCRM is also used by other MARTA departments to track and respond to daily requests for information, services, and customer follow-up.

This approach provides strategic and operational benefits by maintaining the existing eCRM environment, ensuring continuous system access, and minimizing disruptions to customer service operations.

The scope of service to be acquired through the GSA contract is designed to meet our operational needs and is planned for an initial term of 5 years. During this period, we anticipate continuing to use the MARTA Care eCRM platform to support customer service engagement activities.

This procurement initiative will be funded through capital funds and comes with a projected budget of \$1,988,598.92. We are confident that this procurement will safeguard our investment in our eCRM system while maximizing the value and operational benefits already achieved through its implementation.

Sr Dir Customer Experience Innovation

DocuSigned by:

AE325A4B0796499